



## WHAT WERE THE EXPECTATIONS OF THE CLIENTS?

- The client, as they are maturing as an organization, are hiring more and more developers to work on their product, but to meet the rising requirements for their products they also needed people who could bring experience working in enterprise applications to the mix.
- 'Rapid scaling' of business demands using talent pool (by working in offshore model) is what they aimed for with this team extension, to tailor the requirements for their products.
- The clients were looking for Enterprise groomed professionals, well versed in Spring-boot microservices, relational databases (specifically MYSQL), Graph Databases (NEO4J), Open API standards, JDK 8 functional programming, Angular 6, Webservers (nginx and Apache), AWS (EC2, S3, Route 53).

## WHAT IS TECHVARIABLE'S ROLE AS THE EXTENDED DEDICATED DEVELOPMENT CENTER ?

The client has recently risen above its infancy and is moving towards a more process oriented product development model, slowly moving away from the usual pangs of frequently changing the product, after gaining experience from the initial real-world exposure. In their own words, at a time when they are hiring and grooming fresh talent, they also wanted people who can "hit the ground running" with expertise in some niche areas like enterprise scale development capabilities, experience in leadership and team-management. TechVariable is now serving in a small but immensely valuable role in the development/maintenance of the product. Three members from TechVariable went onsite for knowledge transfer, NDA, interaction with the team to understand the technologies and to bridge the gap with the core team, working in tandem with the in-house team as a single tight-knit unit.

By the end of their onsite visit, the developers were deputed to lead the development of a new module in their successful product, including other resources from the client's team. TechVariable recognises that communication is key and its seasoned developers make it a point to maintain ample communication and documentation besides the weekly scrum meetings, to ensure a frictionless co-operative experience. After the initial fruitful association of the companies the clients is looking to hire more members from TechVariable. The extended team is slated to be an integral part of the company working towards a common goal.